

Thomas Talhelm  
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(434) 825-9521

## **EMPLOYMENT**

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Associate Professor of Behavioral Science 2015-Present  
University of Chicago Booth School of Business  
William Ladany Faculty Scholar

## **EDUCATION**

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PhD University of Virginia 2009-2015  
Cross-cultural differences and social cognition  
Advisor: Shigehiro Oishi  
Dissertation committee: Shigehiro Oishi, Gerald Clore, Timothy Wilson

Graduate with Highest Honors University of Michigan 2007  
3.97 GPA, Highest Distinction  
B.A. Psychology and Spanish, Philosophy minor  
Honor's thesis on biases in moral decision-making  
Advisors: Norbert Schwarz, Yuri Miyamoto

Beijing Language and Culture University 2008-2009  
Chinese literature and ancient Chinese

## **RESEARCH FELLOWSHIPS**

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UVa Arts, Humanities, and Social Sciences Fellowship 2014  
Beijing: Cultural differences along China's rice-wheat border

Fulbright Scholar 2012-2013  
Observational studies of the rice theory of culture  
Beijing Normal University, China

NSF Graduate Research Fellow 2010-2014  
Culture, mobility, and regional cultural differences within China

NSF East Asian Pacific Summer Institute Fellow 2010  
Mobility, cognition, and social orientation  
Beijing Normal University

LIFE Fellow, Max Planck Institute for Human Development 2010-2012  
Berlin; Zurich; Ann Arbor

International Institute Individual Research Fellow 2007  
Designed and carried out research on cross-cultural cognition differences  
Beijing and Shanxi, China

University of Michigan-Peking University Institute Fellow Chinese history and religion Peking University, China	2007
Minority Health International Research Training Fellow Development of emotional self-regulation in children Peking University, China Advisor: Twila Tardif Chinese language study	2006
Ginsberg Community-Based Research Fellow Researched the effectiveness of poverty programs	2005

### **ADDITIONAL WORK EXPERIENCE**

Freelance writer Culture, features, book reviews, and travel articles in English publications US and abroad	2008-2009
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### **SELECTED AWARDS**

Early Career Award International Assc. Cross-Cultural Psychology	2024
Michigan State University East Asian Studies Annual Lecture Award	2017
Edgar F. Shannon Top Graduate Student	2015
First Place Robert J. Huskey Research Conference	2015
First Place Robert J. Huskey Research Conference	2014
Maury Pathfinder Graduate Prize in Psychology: Best Master's Dissertation	2009
Fellowship Enhancement for Outstanding Doctoral Candidates	2009
Marshall Sahlins Social Science Award Outstanding social science research	2007
Tanner Memorial Award Undergraduate research funding	2007
Romance Languages and Literature Book Award	2007
Honors Research Grant	2006
Eagle Scout Boy Scouts of America	2004

### **MEDIA**

“North-south antipathies endure around the globe” ( <i>The Economist</i> )
“COVID vaccine incentives work, but send the wrong message” ( <i>LA Times</i> )
“New study in Science - Medieval Catholic Church” ( <i>Washington Post</i> )
“With the grain” ( <i>The Economist</i> )
“Our geography, ourselves” ( <i>LA Times</i> , Robert Sapolsky)
“Uncovering the literal roots of your ideology” ( <i>Pacific Standard</i> )
“How did politics get so personal?” ( <i>New York Times</i> )
“Your behavior in Starbucks may reveal more about you than you think” ( <i>Science AAAS</i> )
“A simple choice between two photos reveals your personality” ( <i>Washington Post</i> )
“So a rice grower and a wheat grower walk into a coffee shop” ( <i>NPR</i> )
“Rice and culture” ( <i>German Public Broadcasting</i> )
“Looking at north-south differences from cafes” ( <i>Phoenix Network [Chinese]</i> )
“Numbers: 16%” ( <i>Sanlian Shenghuo Weekly [Chinese]</i> )

“Rice, wheat and the values they sow” (*Wall Street Journal*)  
 “Rice and chair moving” (*NPR Goats and Soda Newsletter Cover Story*)  
 “Your vacation destination really does reflect your personality” (City Lab)  
 “Liberals are from Mars, conservatives are from Venus” (*Scientific American*)  
 “What you farm affects your thinking, study says” (*National Geographic*)  
 “We are what we eat” (*Himalayan Times [India]*)  
 “Wheat or rice?” (*Global Times*)  
 “Why are some cultures more individualistic than others?” (*New York Times*)  
 “The psychology of liberals vs conservatives” (*New Zealand Listener*)  
 “Why China's rice farmers are less confrontational than wheat farmers” (*Vice*)

## **ACADEMIC PUBLICATIONS**

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1. Talhelm, T., & Dong, X. (2024). People quasi-randomly assigned to farm rice are more collectivistic than people assigned to farm wheat. *Nature Communications*, *15*, 1782.
2. Medvedev, D., Davenport, D., Talhelm, T., & Li, Y. (2024). The motivating effect of monetary over psychological incentives is stronger in Western cultures. *Nature Human Behaviour*.
3. Wei, L., English, A. S., Talhelm, T., Li, X., Zhang, X., & Wang, S. (in press). People in tight cultures and tight situations wear masks more: Evidence from three large-scale studies in China. *Personality and Social Psychology Bulletin*.
4. Talhelm, T., Wu, S. J., Lyu, C., Zhou, H., & Zhang, X. (2023). People in rice-farming cultures perceive emotions more accurately. *Current Research in Ecological and Social Psychology*, *4*, 100122.
5. English, A. S., Sun, J. J., Xu, S. H., Zheng, L., Zhang, Q. H., & Talhelm, T. (2023). COVID-19 non-death loss and acceptance coping: A 3-wave cross-lagged panel analysis. *Social and Personality Psychology Compass*, *17*(12), e12911.
6. Scharbert, J., Humberg S., ... Talhelm, T. et al. (2024). Psychological well-being in Europe after the outbreak of war in Ukraine. *Nature Communications*, *15*, 1202.
7. Zhang, X., English, A. S., Talhelm, T., Nam, B., & Wei, L. (2023). Rice-farming areas report more anxiety across two years of the COVID-19 pandemic in China. *Social and Personality Psychology Compass*, *17*(9), e12795.
8. Wei, X., Talhelm, T., Zhang, K., & Wang, F. (2023). When interdependence backfires: The coronavirus infected three times more people in rice-farming areas during Chinese New Year. *Personality and Social Psychology Bulletin*.
9. Zhou, X., English, A. S., Kulich, S. J. ... Talhelm, T., et al. (2024). COVID-19 cases correlate with greater acceptance coping in flexible cultures: A cross-cultural study in 26 countries. *Social and Personality Psychology Compass*, *18*(2), e12919.

10. \*Harati, H., & \*Talhelm, T. (2023). Cultures in water-scarce environments are more long-term oriented. *Psychological Science*, 34(7), 754-770. \*Shared first authorship
11. English, A. S., & Talhelm, T. (2023). COVID-19 lockdown anxiety harms newcomers' job satisfaction: A cross-lagged panel analysis during snap lockdowns in China. *Social and Personality Psychology Compass*, 17(8), e12786.
12. Grossmann, I., Rotella, A., ...Talhelm, T., ...Wilkening, T. (2023). Insights into accuracy of social scientists' forecasts of societal change. *Nature Human Behavior*, 7, 484-501.
13. English, A. S., Wang, S., Zhang, Q., & Talhelm, T. (2023). Cultural traits or social norms? Both responsibility and norms linked to accepting COVID-19 vaccine. *Social and Personality Psychology Compass*, 17(8), e12791.
14. Deng, W., Rosenblatt, A. K., Talhelm, T., & Putnam, A. L. (2023). People from the US and China think about their personal and collective future differently. *Memory & Cognition*, 51, 87-100.
15. Lee, C.-S., Talhelm, T., & Dong, X. (2023). People in historically rice-farming areas are less happy and socially compare more than people in wheat-farming areas. *Journal of Personality and Social Psychology*, 124(5), 935-957.
16. Schabert, J., Reiter, T., Sakel, S., ter Horst, J., Geukes, K., Gosling, S. D., & Talhelm, T. (2023). A global ESM study of well-being during times of crises: The CoCo Project. *Social and Personality Psychology Compass*, e12813.
17. Wu, K., & Talhelm, T. (2023). Hide a dagger behind a smile: Collectivistic cultures compete more than individualistic cultures. In S. Garcia & A. Tor (Eds.), *Oxford Handbook on Psychology of Competition*. Oxford University Press.
18. Pick, C. M., Ko, A., Wormley, A. S., ...Talhelm, T., ...Varnum, M. E. W. (2022). Family still matters: Human social motivation across 42 countries during a global pandemic. *Evolution and Human Behavior*, 43(6), 527-535.
19. Axt, J. R., Atwood, S., Talhelm, T., & Hehman, E. (2023). Asian Men and Black Women hold weaker race-gender associations: Evidence from the United States and China. *Social Psychological and Personality Science*, 14(6), 686-697.
20. Pick, C. M., Ko, A., Kenrick, D. T., ... Talhelm, T., ...Wei, L., ...Varnum, M. E. W. (2022). Fundamental social motives measured across forty-two cultures in two waves. *Scientific Data*, 9(499).

21. Talhelm, T., Lee, C.-S., English, A. S., & Shuang, W. (2022). How rice fights pandemics: Nature-crop-human interactions shaped COVID-19 outcomes. *Personality and Social Psychology Bulletin*, 49(11), 1567-1586.
22. English, A. S., Talhelm, T., Tong, R., Li, X., & Su, Y. (2022). Historical rice farming explains faster mask use during early days of China's COVID-19 outbreak. *Current Research in Ecological and Social Psychology*, 3, 100034.
23. Talhelm, T. (2022). The Rice Theory of Culture. *Online Readings in Psychology and Culture*, 4(1).
24. Reinhard, D. A., Wade-Benzoni, K. A., Brady, G. L., Chai, V., Talhelm, T., Yip, J., Chen, P., Garcia, S. M., Ku, G., & Wang, C. S. (2022). Unveiling variations in 'the other': How relationships drive intergroup and interpersonal dynamics. *Academy of Management Proceedings*, 2022(1), 14403.
25. Hu, L., Zhao, C., Wei, L., Talhelm, T., Wang, C., & Zhang, X. (2022). How do humans group non-rigid objects in multiple object tracking? Evidence from grouping by self-rotation. *British Journal of Psychology*, 113(3), 653–676.
26. Hu, L., Wang, C., Talhelm, T., & Zhang, X. (2021). Distinguishing the neural mechanism of attentional control and working memory in feature-based attentive tracking. *Psychophysiology*, 58(2), e13726.
27. Zhu, C., Talhelm, T., Li, Y., Chen, G., Zhu, J., & Wang, J. (2021). Relationship between rice farming and polygenic scores potentially linked to agriculture in China. *Royal Society Open Science*, 8(8), 210382.
28. Zhang, H., Talhelm, T., Yang, Q., & Hu, C. S. (2021). High-status people are more individualistic and analytic-thinking in the West and wheat-farming areas, but not rice-farming areas. *European Journal of Social Psychology*, 56(6), 878-895.
29. Lee, L. Y., Talhelm, T., Zhang, X., Hu, B., & Lv, X. (2021). Holistic thinkers process divided-attention tasks faster: From the global/local perspective. *Current Psychology*, 1–13.
30. Talhelm, T., & English, A. S. (2020). Historically rice-farming societies have tighter social norms in China and worldwide. *Proceedings of the National Academy of Sciences*, 117(33), 19816–19824.
31. Ko, A., Pick, C., Kwon, J. Y., Barlev, M., Krems, J. Q., Varnum, M. E. W., ...Talhelm, T., ...Kenrick, D. T. (2020). Family matters: Rethinking the psychology of human social motivation. *Perspectives on Psychological Science*, 15(1), 173–201.
32. Talhelm, T. (2020). Emerging evidence of cultural differences linked to rice versus wheat agriculture. *Current Opinion in Psychology*, 32, 81–88.

33. Wang, C., Hu, L., Talhelm, T., & Zhang, X. (2019). The effects of colour complexity and similarity on multiple object tracking performance. *Quarterly Journal of Experimental Psychology*, 72(8), 1903–1912.
34. Liu, S., Morris, M. W., Talhelm, T., & Yang, Q. (2019). Ingroup vigilance in collectivistic cultures. *Proceedings of the National Academy of Sciences*, 116(29), 14538-14546.
35. Talhelm, T., & Oishi, S. (2019). Culture and Ecology. In D. Cohen & S. Kitayama (Eds.), *Handbook of Cultural Psychology* (pp. 119–143). New York, NY: Guilford Press.
36. Dong, X., Talhelm, T., & Ren, X. (2018). Teens in rice county are more interdependent and think more holistically than nearby wheat county. *Social Psychological and Personality Science*, 10(7), 966-976.
37. Thomson, R., Yuki, M., Talhelm, T., Schug, J., Becker, J., Chiu, C.-Y., ...Visserman, M. L. (2018). Relational mobility predicts social behaviors in 39 countries and is tied to historical farming and threat. *Proceedings of the National Academy of Sciences*, 115(29), 7521-7526.
38. Talhelm, T., Oishi, S., & Zhang, X. (2018). Who smiles while alone? Rates of smiling lower in China than US. *Emotion*, 19(4), 741-745.
39. Talhelm, T. (2018). Hong Kong liberals are WEIRD: Analytic thought increases support for liberal policies. *Personality and Social Psychology Bulletin*, 44(5), 717-728.
40. Talhelm, T., Zhang, X., & Oishi, S. (2018). Moving chairs in Starbucks: Observational studies find rice-wheat cultural differences. *Science Advances*, 4, eaap8469.
41. Talhelm, T., & Oishi, S. (2018). How rice farming shaped culture in southern China. In A. Uskul & S. Oishi (Eds.), *Socioeconomic environment and human psychology* (pp. 53-76). New York, NY: Oxford University Press.
42. Ren, X., Su, H., Lu, K., Xu, J., Ouyang, Z., & Talhelm, T. (2016). Culture and unmerited authorship credit: Who's after it and why? *Frontiers in Psychology*, 7, 1-2.
43. Talhelm, T., Haidt, J., Oishi, S., Zhang, X., Miao, F. F., & Chen, S. (2015). Liberals think more analytically (more “WEIRD”) than conservatives. *Personality and Social Psychology Bulletin*, 41(2) 250-267.
44. Oishi, S., Talhelm, T., Lee, M., Komiya, A., & Satoshi, A. (2015). Residential mobility and low-commitment groups. *Archives of Scientific Psychology*, 3, 54-61.

45. Open Science Collaboration. (2015). Estimating the reproducibility of psychological science. *Science*, 349(6251).
46. Oishi, S., Talhelm, T., & Lee, M. (2015). Personality and geography: Introverts prefer mountains. *Journal of Research in Personality*, 58, 55-68.
47. Lyu, C., Hu, S., Wei, L., Zhang, X., & Talhelm, T. (2015). Brain activation of identity switching in multiple identity tracking task. *PloS One*, 10(12), e0145489.
48. Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014). Discovery of large-scale psychological differences within China explained by rice vs. wheat agriculture. *Science*, 344(6184), 603-608.
49. Oishi, S., & Talhelm, T. (2012). Residential mobility: What psychological research reveals. *Current Directions in Psychological Science*, 21(6), 425-430.
50. Talhelm, T., & Oishi, S. (2013). Residential mobility affects self-concept, group support, and happiness of individuals and communities. In P. J. Rentfrow (Ed.) *Geographical psychology: Exploring the interaction of environment and behavior* (pp. 219-239). Washington DC: American Psychological Association.
51. Oishi, S., Kesebir, S., Miao, F. F., Talhelm, T., Endo, Y., Uchida, Y., Shibana, Y., & Norasakkunkit, V. (2013). Residential mobility increases motivation to expand social networks: But why? *Journal of Experimental Social Psychology*, 49(2), 217-223.
52. Talhelm, T., Eggleston, C., & Lee, M. (2014). Replication of *Poignancy: Mixed Emotional Experience in the Face of Meaningful Endings* by Ersner-Hershfield, Mikels, Sullivan, & Carstensen (2008, *Journal of Personality and Social Psychology*).
53. Eggleston, C., Talhelm, T., & Lee, M. (2014). Replication of *The Face of Success* by Rule & Ambady (2008, *Psychological Science*).
54. Open Science Collaboration. (2013). The Reproducibility Project: A model of large-scale collaboration for empirical research on reproducibility. In V. Stodden, F. Leisch, & R. Peng (Eds.), *Implementing Reproducible Computational Research (A Volume in The R Series*, pp. 299-323). New York, NY: Taylor & Francis.
55. Feng, Q., Zheng, Y., Zhang, X., Song, Y., Luo, Y. J., Li, Y., & Talhelm, T. (2011). Gender differences in visual reflexive attention shifting: Evidence from an ERP study. *Brain Research*, 1401, 59-65.

### **EMPIRICAL PAPERS AT ADVANCED STAGES**

Guntuku, S. C., Talhelm, T., Sherman, G., Fan, A., Giorgi, S., Wei, L., Ungar, L. H. (R&R). Historical patterns of rice farming explain modern-day language use in China and Japan more than modernization and urbanization.

English, A.,\* Talhelm, T.,\* Ma, J., Yu, H., Zhou, S., ...Liu, Z. (Under review).

People who move to rice-farming areas change thought style over time.

\*Corresponding authors

Talhelm, T., Clore, G., & Xu, Y. (R&R). Analytic thought and mood regulate the Ebbinghaus Illusion.

## **TEACHING EXPERIENCE**

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Culture (And Why It Matters) 2022-Present

University of Chicago Booth School of Business

Strategies and Processes of Negotiation 2016-2021

University of Chicago Booth School of Business

Cultural Psychology PhD Seminar 2017-Present

University of Chicago Booth School of Business

PSYC 2600: Social Psychology 2014

University of Virginia: CORE 2013-2015

Designed and taught seminar on psychology and adapting to other cultures

PSYC 3006: Research Methods and Data Analysis II 2010

Review TA: Designed and led main-class reviews for 200+ students

Princeton in Asia Fellow 2007-2008

English teaching post in Guangzhou, China: Instructor of record

University of Michigan Undergraduate Research Opportunity Program 2005-2007

Designed and lead biweekly seminars on undergraduate research: Instructor of record  
Taught and mentored 30+ undergraduate students, focus on minority and first-generation students

## **SELECTED JOURNALISTIC PUBLICATIONS**

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Talhelm, T., & Harati, H. (2023). Water scarcity changes how people think. *Scientific American*.

Talhelm, T., & Harati, H. (2023). How climate shaped our minds—and how it might still save us from climate change. *APS Observer*.

Talhelm, T. (2022). What rice-farming cultures can teach us about pandemic preparedness. *Scientific American*.

- Talhelm, T. (2022). Cowboy culture doesn't have a monopoly on innovation. *Scientific American*.
- Talhelm, T. (2021). Time to end assumption that public health interventions encourage risk. *Behavioral Scientist*.
- Talhelm, T. (2019). Your understanding of collectivism is probably wrong. *APS Observer*, 32(9), 23-25.
- Talhelm, T. (2019). Smiling loners might explain why China smiles less than the U.S. Society for Personality and Social Psychology.
- Talhelm, T. (2018). After 50 years of explaining conservatism as flaw, new study suggests it's cultural. Society for Personality and Social Psychology.
- Talhelm, T. (2016). How much does China smile? Society for Personality and Social Psychology.
- Talhelm, T. (2008). New forms of old revolutions: A softened Cultural Revolution lives on in modern China. *Far Eastern Economic Review*, November 7, 2008.
- Talhelm, T. (2009). All clear? A check-up on Beijing's record air pollution numbers. *City Weekend*, July 6.
- Talhelm, T. (2009). Finding China's Jews. *City Weekend*, June 15.
- Talhelm, T. (2010). Translation costs of having a foreign passport. *China Daily*, February 3.
- Talhelm, T. (2009). A(H1N1) gets treatment from TCM. *China Daily*, June 24.
- Talhelm, T. (2009). China's Confucian resurgence and KTV. *City Weekend*, March 23.
- Talhelm, T. (2008). Chinese net sheriffs rise to enforce a new justice from the Internet jungle. *Urbane*, November.
- Talhelm, T. (2008). Coal Town: Beijing cleans itself of coal heaters. *City Weekend*, November 6.
- Talhelm, T. (2008). Author's Corner: A Look Back at Bo Yang's *The Ugly Chinaman*. *Far Eastern Economic Review*, December 7.

Talhelm, T. (2008). Fashionable Mandarin: New Mandarin propaganda efforts push Mandarin as chic. *Urbane*, September.

Talhelm, T. (2009) Lessons learned from a modern-day sage of Confucius's age. *China Daily*, September 22.

Talhelm, T. (2008). Superheroes and anti-theft devices: What the psychology of barred windows can teach us about China and America's education systems. *Perspectives: Overseas Chinese Forum*, 9(3), 156-162.

## **MENTORING EXPERIENCE**

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### **Danila Medvedev**

Research Project: The money advantage over psychology in motivating work is stronger in WEIRD countries

### **Umy Yasar**

Research Project: Debate culture as a novel dimension of cultural differences

### **Becky Lau**

Research Project: Foreign language effect on analytic thought

### **Ivo Gyurovski**

Research Project: Socio-economic status structure in Hong Kong and China

### **Shamini Nair**

Undergrad Honor's Thesis: SES differences in quality of linguistic input in English-medium preschools in Mumbai

### **Andong Zhang**

Research Project: Do people in China feel more observed than Americans?

### **Amanda Yuanyuan Zhou**

Research Project: Cultural differences in cuteness preferences: Why?

### **Zachary Melton**

Research Project: Harnessing Twitter data to test regional differences in noun-verb use  
Distinguished Majors Project (Shigehiro Oishi)

### **Jing Shi**

Research Project: Rice-wheat border differences in Anhui Province  
Double Hoo Joint Grad-Undergrad Award (\$5,000); Minerva grant (\$3,000)

### **Sherry Jueyu Wu**

Research Project: Rice-wheat differences in Jiangsu Province  
Distinguished Majors Project (Timothy Wilson)

### **Yuxin Wang**

Regulatory focus and residential mobility: Are movers more promotion oriented?  
Distinguished Majors Project (Shigehiro Oishi)

### **Nancy Mengran Xu**

Research Project: Social gratitude and financial debt  
Harrison Grant (\$3,000); Ingrassia Echols Grant (\$900)

### **Helen Yanshi Wu**

Research Project: North-south cultural differences  
Yunnan Province, China

## **COMPETITIVE GRANT FUNDING**

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### **Provost's Global Faculty Awards**

2023: \$17,500  
Change and adaptation in China  
PIs: Thomas Talhelm and Alexander S. English

### **Center for Global Health Faculty/Graduate Student Support Program**

2023: \$6,000  
Cultural Differences in Argumentative Communication Style: Implications for Social Connection, Clinical Practice, and Inequality  
PI: Thomas Talhelm in support of Ugur Yasar

### **The Kiphart Center for Global Health and Social Development**

2023: \$21,250  
Understanding the transformation into a post-pandemic world: Social and cultural determinants of health  
PIs: Thomas Talhelm and Alexander S. English

### **University of Chicago Beijing Center**

2022: \$15,000  
Assessing the psychology impact of the transition to post-pandemic society  
PIs: Thomas Talhelm and Alexander S. English

### **Templeton Foundation**

2021: \$2,542,700  
Religion, Family Structure and the Origins of Individual Freedom and Economic Prosperity  
PIs: Joseph Henrich and Jonathan Schulz

### **NSF Graduate Research Fellowship**

3 years: \$90,000 and \$36,000 honorarium  
Residential mobility, China, and the rice theory of culture

### **Outstanding Doctoral Candidate Fellowship**

3 years: \$36,000

Graduate studies

### **NSF East Asian Pacific Summer Institute Fellowship**

3 months: \$7,000

Residential mobility in modern China: Are Chinese movers more individualistic?

### **Fulbright Scholarship**

1 year: \$21,000

The rice theory of culture in everyday life

### **LIFE Fellowship**

2 years: \$10,000

Culture across the lifespan: University of Michigan, Max Planck Institute Berlin, University of Virginia, University of Zurich

### **UVa Double Hoo Grant**

3 months: \$5,000 with Jing Shi

Cultural differences on the rice-wheat border in Anhui province

### **Arts, Humanities, and Social Sciences Summer Fellowship**

3 months: \$3,000

Analytic thought and cultural differences in China

### **Harrison Grant**

1 year: \$3,000 with Nancy Xu

Does interpersonal gratitude cause cultural differences in willingness to take on debt?

### **Echols Grant**

3 months: \$900 with Nancy Xu

Interpersonal gratitude and willingness to borrow

### **Minerva Grant**

3 months: \$3,000 with Jing Shi

Rice-wheat cultural differences in China

## **REVIEWING**

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Editorial Board:

*Journal of Personality and Social Psychology* – Attitudes and Social Cognition

Ad Hoc Reviewer:

*Science*

*Proceedings of the National Academy of Sciences*

*Nature Human Behaviour*

*Perspectives on Psychological Science*

*American Economic Review*

*Quarterly Journal of Economics*  
*Nature Communications*  
*Psychological Review*  
*Psychological Bulletin*  
*Personality and Social Psychology Review*  
*Current Directions in Psychological Science*  
*Emotion*  
*Social Psychological and Personality Science*  
*Personality and Social Psychology Bulletin*  
*Journal of Experimental Psychology: General*  
*Journal of Cross-Cultural Psychology*  
*Psychological Reports*  
*European Economic Review*

## **LANGUAGES**

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Chinese: Fluent oral, reading, written (HSK level 7)

Spanish: Fluent

Portuguese: Intermediate

## **CHAired SYMPOSIA**

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Talhelm, T., & Medvedev, D. (2024, May). The Culture of Money. Association for Psychological Science, San Francisco, CA.

Talhelm, T., & Medvedev, D. (2024, February). Four Ways Culture Shapes Happiness. Society for Personality and Social Psychology, San Diego, CA.

Talhelm, T. (2023, August). Four Paradoxes of Collectivism. International Association for Cross-Cultural Psychology. Limerick, Ireland.

Talhelm, T., & Thomas, C. (2023, May). From Outside In: Four Ways Culture Affects Happiness and Motivation. Association for Psychological Science, Washington DC.

Talhelm, T. (2023, March). Nation No More: The Emerging Field of Regional Cultural Differences. International Convention of Psychological Science, Brussels, Belgium.

Talhelm, T., & Dong, X. (2023, February). From Masks to Manspreading: Why Cultural Norms Matter. Society for Personality and Social Psychology, Atlanta, GA.

Talhelm, T., & Dong, X. (2022, May). Manspreading to Match.com: Four Studies Move Culture from “Self-Reports and Finger Movements” to Behavior. Association for Psychological Science, Chicago, IL.

Talhelm, T., & Liu, S. (2020, February). Collectivism Isn't What You Think It Is. Society for Personality and Social Psychology, New Orleans, LA.

Talhelm, T. (2019, October). Four Paradoxes That Violate Intuitions About Interdependent

Cultures. Society for Experimental Social Psychology, Toronto, Canada.

Talhelm, T. (2019, May). Where Does Culture Come from and Why Does it Change? Advances in Cultural Theory. Association for Psychological Science, Washington DC.

Talhelm, T. (2019, March). Evidence That Wealth Make Cultures More Interdependent, Not Less: GDP, Status, and Culture. International Convention of Psychological Science, Paris, France.

Talhelm, T., & Liu, S. (2018, March). The Budding Collectivism Revolution. Society for Personality and Social Psychology, Atlanta, GA.

Sng., O., & Talhelm, T. (2017, October). Ecological psychology. Society for Experimental Social Psychology, Boston, MA.

Talhelm, T., & Grossmann, I. (2017, March). New Perspectives on Age Old Questions. International Convention of Psychological Science, Vienna, Austria.

Talhelm, T. (2016, May). Ecological Thinking: New Advances in Ecological Psychology. Association for Psychological Science, Chicago, IL.

## **PRESENTATIONS**

Talhelm, T., Dong, X., Wei, L., Medvedev, D., English, A.S., Zhang, X. (2024, May). The Rice Theory: Manspreading and What Happened When China Randomly Assigned People to Farms. University of California Berkeley Haas School of Business.

Talhelm, T., Wei., L., Sun, R., English, A.S., Zhang, X....et al. (2024, May). Data from 100 Cultures Shows Collectivism Isn't What People Think It Is. Sabanci University.

Talhelm, T., Dong, X., Wei, L., Medvedev, D., English, A.S., Zhang, X. (2024, May). Rice and Manspreading: Are Cultural Differences Rooted in Farming Disappearing in the Modern World? University of Chicago Department of Psychology.

Talhelm, T., Wei., L., Sun, R., English, A.S., Zhang, X....et al. (2024, May). People Get This Fundamental Part of Collectivism Wrong: Evidence from 100 Cultures. International Association for Conflict Management.

Talhelm, T., Dong, X., Wei, L., Medvedev, D., English, A.S., Zhang, X. (2024, April). The Rice Theory: Manspreading and What Happened When China Randomly Assigned People to Farms. Loyola University of Chicago Department of Psychology.

Talhelm, T., Wei., L., Sun, R., English, A.S., Zhang, X....et al. (2024, March). Data from 100 Cultures Shows Collectivism Isn't What People Think It Is. Zhejiang University.

Talhelm, T., Dong, X., English, A.S., Zhang, X....et al. (2024, February). The Rice Theory: A Source of North-South Cultural Differences in China and Around the World. Beijing

Normal University.

Talhelm, T., Zhu, J., Dong, X., English, A.S., Zhang, X. (2024, February). The Rice Theory: How Farming Histories Shape Power from Manspreading to Political Leaders. University of Southern California.

Talhelm, T., Dong, X., English, A.S., Zhang, X....et al. (2023, September). The Rice Theory: Manspreading and What Happened When China Randomly Assigned People to Farm Rice and Wheat. University of Minnesota.

Talhelm, T., Dong, X., English, A.S., Zhang, X....et al. (2023, October). The Rice Theory: Manspreading and What Happened When China Randomly Assigned People to Farm Rice and Wheat. University of Michigan.

Talhelm, T., Wei., L., Sun, R., English, A.S., Zhang, X....et al. (2023, August). Data from 100 Cultures Shows Collectivism Isn't What People Think It Is. University of Oslo.

Talhelm, T., Guntunku, S., Sherman, G., Fan, A., Giorgi, S., Wei, L., & Ungar, L. H. (2023, July). A billion words on Twitter reveal two Chinese political cultures: North and south. International Political Science Association World Congress, Buenos Aires, Argentina.

Talhelm, T., Lee, C. S., & Dong, X. (2023, May). Rice farming paradoxically stokes unhappiness. University of Chicago Beijing Center, Beijing, China.

Talhelm, T., Dong, X., English, A.S., Zhang, X....et al. (2023, May). The Rice Theory: Manspreading and What Happened When China Randomly Assigned People to Farm Rice and Wheat. Northwestern University.

Talhelm, T., Dong, X., English, A.S., Zhang, X....et al. (2023, April). The Rice Theory: Manspreading and What Happened When China Randomly Assigned People to Farm Rice and Wheat. University of British Columbia.

Talhelm, T., Dong, X., English, A.S., Zhang, X....et al. (2023, April). The Rice Theory: Evidence That Farming Practices Can Explain Differences from Marriage to Manspreading. University of Kansas.

Talhelm, T., Dong, X., English, A.S., Zhang, X....et al. (2023, March). The Rice Theory: Evidence That Farming Practices Can Explain Differences from Marriage to Manspreading. University of Chicago, Harris School of Public Policy.

Talhelm, T., Wei., L., Sun, R., English, A.S., Zhang, X....et al. (2023, January). Data from 100 Cultures Shows Collectivism Isn't What People Think It Is. University of Arizona.

Talhelm, T. (2023, January). Data from 100 Cultures Shows Collectivism Isn't What People Think It Is. Laboratory for Comparative Social Research, Moscow.

- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2023, January). The Rice Theory of Culture: Evidence That Farming Practices Can Explain Differences from Marriage to Manspreading. University of California San Diego.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2022, November). The Rice Theory of Culture: Evidence That Farming Practices Can Explain Differences from Marriage to Manspreading. Princeton University.
- Talhelm, T. & Dong, X. (2022, September). What happened to farmers randomly assigned to farm rice? Midwest Conference on Asian Affairs, University of Kansas.
- Talhelm, T. (2022, August). Decades of Research Failed to Find Cultural Differences in Collectivism Because Researchers Think of Us vs. Them, but Collectivists Think of Specific Relationships. Academy of Management, Seattle, Washington.
- Talhelm, T. (2022, July). Data from 100 Cultures Shows Collectivism Isn't What People Think It Is. Regional Cultural Differences Conference, Barcelona, Spain.
- Talhelm, T. & Dong, X. (2022, April). What happened to farmers randomly assigned to farm rice? Boston University, Department of Economics.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2022, April). The Rice Theory of Culture: Evidence That Farming Practices Can Explain Differences from Marriage to Manspreading. University of Texas Dallas.
- Talhelm, T. (2022, March). The Budding Collectivism Revolution: Collectivism Isn't What People Think It Is. Iowa State University Department of Psychology.
- Talhelm, T., English, A. S., & Ma, J. (2021, October). People who move to historically rice-farming counties think more holistically after five months. Psychonomics Conference, International Association for Cross-Cultural Psychology.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2021, September). The Rice Theory of Culture. United States Department of Agriculture.
- Talhelm, T., English, A. S., & Ma, J. (2021, July). People who move to historically rice-farming counties think more holistically after five months. Keynote Address, International Association for Cross-Cultural Psychology.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2021, March). The Rice Theory of Culture: From kindergarten to Undergrad. University of Illinois Psychology Department.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2021, March). Moving chairs in Starbucks: How rice farming made southern China More

interdependent than the North. University of Illinois Gies School of Business.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2020, November). The Rice Theory of Culture. University of Chicago Center for East Asian Studies.

Talhelm, T. (2020, November). Moving chairs in Starbucks: How rice farming made southern China More interdependent than the North. University of Chicago Center for East Asian Studies, Chicago, IL.

Talhelm, T. (2020, October). Evidence that nouns are more analytic than verbs. University of Virginia, Charlottesville, VA.

Talhelm, T., San Martin, A., Samekin, A., Wasti, A., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2020, February). It is possible to reliably measure self-report collectivism across cultures. Society for Personality and Social Psychology, New Orleans, LA.

Talhelm, T., & Lee, C.-S. (2020, January). Interdependent rice farming paradoxically stokes mistrust and unhappiness. Society for Chinese Social Psychology, Beijing, China.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2019, September). The Rice Theory of Culture. Shandong University, Qingdao, China.

Talhelm, T. & Zhu, J. (2019, November). China's wheat areas cultivate more leaders than rice areas. University of Chicago Harris School of Public Policy, Chicago, IL.

Talhelm, T. & Harati, H. (2019, October). Trouble resisting desire? Your ancestors might have lived in rainy environments. University of Chicago Booth School of Business, Center for Decision Research, Chicago, IL.

Talhelm, T., English, A. S., & Ma, J. (2019, October). People who move to historically rice-farming counties think more holistically after five months. University of Chicago Booth School of Business, Micro-Econ Group, Chicago, IL.

Talhelm, T., & Lee, C.-S. (2019, October). Interdependent rice farming paradoxically stokes mistrust and unhappiness. Society for Experimental Social Psychology, Toronto, Canada.

Talhelm, T. & Dong, X. (2019, July). Farmers assigned to plant rice more interdependent. Shanghai International Studies University, Shanghai, China.

Talhelm, T. (2019, July). Problems with measuring cultural differences. Shanghai International Studies University, Shanghai, China.

Talhelm, T., & Dong, X. (2019, May). Chinese farmers assigned to plant rice more interdependent than wheat farmers. Association for Psychological Science, Washington, DC.

- Talhelm, T. (2019, March). The year GDP broke and the dawn of the uncorrelated era: Evidence we've overestimated how much wealth makes cultures individualistic. International Convention of Psychological Science, Paris, France.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2019, September). The Rice Theory from kindergarten to undergrad. University of Pennsylvania, Wharton School of Business, Beijing Center, Beijing, China.
- Talhelm, T. & Dong, X. (2019, August). What happened to farmers randomly assigned to farm rice? University of Auckland, Auckland, New Zealand.
- Talhelm, T. & Dong, X. (2019, July). Farmers assigned to plant rice more interdependent. Royal Asiatic Society, Shanghai, China.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2019, May). The Rice Theory from kindergarten to undergrad. University of Chicago Booth School of Business, Culture Club, Chicago, IL.
- Talhelm, T. & Dong, X. (2019, April). The rice theory of culture. University of Idaho, Moscow, ID.
- Talhelm, T. (2019, February). Using chair moving in Starbucks to measure psychological differences. Presidential Plenary Session, Society for Personality and Social Psychology.
- Talhelm, T., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2018, February). The way we think about collectivism is wrong. Society for Personality and Social Psychology, Atlanta, GA.
- Talhelm, T., English, A. S., & Dong, X. (2018, November). The year GDP broke and the dawn of the uncorrelated era: Evidence we've overestimated how much wealth makes cultures individualistic. Arizona State University, Tempe, AZ.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2018, September). The Rice Theory from kindergarten to undergrad. Shanghai International Studies University, Shanghai, China.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2018, August). The Rice Theory from kindergarten to undergrad. Hokkaido University, Sapporo, Japan.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2018, June). The Rice Theory from kindergarten to undergrad. Shanghai Tech University, Shanghai, China.
- Talhelm, T., English, A. S., & Ma, J. (2018, June). Movers to rice areas think more holistically over time: Theory and findings. Hangzhou Normal University, Hangzhou, China.

- Talhelm, T., English, A. S., & Ma, J. (2018, June). Movers to rice areas think more holistically over time: Theory and findings. Zhejiang University, Hangzhou, China.
- Talhelm, T., English, A. S., & Ma, J. (2018, June). Movers to rice areas think more holistically over time: Theory and findings. Tsinghua University, Beijing, China.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2018, May). The Rice Theory of Culture. University of Chicago Harris School of Public Policy, Chicago, IL.
- Talhelm, T., Oishi, S., & Lee, M. (2018, April). How personality is linked to geography. Michigan State University Natural Resources Economics Department, East Lansing, MI.
- Talhelm, T., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2017, November). The way we think about collectivism is wrong. Stanford University Department of Psychology, Stanford, CA.
- Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, November). The Rice Theory of Culture. Michigan State University East Asian Studies Annual Lecture, East Lansing, MI.
- Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, November). The Rice Theory of Culture. Michigan State University Department of Psychology, East Lansing, MI.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2017, October). The Rice Theory from kindergarten to undergrad. University of Chicago East Asian Studies Department, Chicago, IL.
- Talhelm, T., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2017, September). The way we think about collectivism is wrong. Chinese Academy of Science, Beijing, China.
- Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, June). The Rice Theory of Culture. Shandong University, Qingdao, China.
- Talhelm, T., Xuemin, X., Oishi, S., Hitokoto, H., English, A. S., & Dong, X. (2017, May). Rice, the year GDP broke, and the collectivism revolution. University of Chicago Booth School of Business, Chicago, IL.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2017, May). The Rice Theory from kindergarten to undergrad. Harvard University Department of Human Evolutionary Biology, Boston, MA.
- Talhelm, T., Hitokoto, H., English, A. S., & Dong, X. (2017, October). The Rice Theory of Culture: Japan, wheat enculturation, and rice islands. Society for Experimental Social Psychology, Boston, MA.

- Talhelm, T., Chopik, W., Axt, J., Ren, X., Oishi, S., & Haidt, J. (2017, March). The way we think about collectivism is wrong. International Convention of Psychological Science, Vienna, Austria.
- Talhelm, T., Haidt, J., Oishi, S., Zhang, X., Miao, F. F., Chen, S. (2017, February). Liberals are WEIRD: Evidence that liberals think as if they were from a different culture. University of Gottingen, Gottingen, Germany.
- Talhelm, T., Oishi, S., Ishii, K., Zhang, X., Zhao, X., & Khanna, D. (2016, May). Movers think more analytically than non-movers, but not in collectivistic cultures. Association for Psychological Science, Chicago, IL.
- Talhelm, T., Oishi, S., Zhang, X., Dong, X., Kitayama, S. (2016, December). The rice theory of culture: New findings from Ningxia. The University of Wisconsin, Madison, WI.
- Talhelm, T., & Oishi, S. (2016, September). Explanations Across Cultures. Presentation at the Chinese Academy of Sciences. Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. Tsinghua University. Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. Royal Asiatic Society. Beijing, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. Hopkins Nanjing Forum. Shanghai, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, September). The rice theory of culture. The University of Nottingham in Ningbo. Ningbo, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, July). The rice theory of culture. The Royal Asiatic Society. Shanghai, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2016, July). The rice theory of culture: From kindergarten to undergrad. Zhejiang University. Hangzhou, China.
- Talhelm, T. (2016, February). Why the way we think of collectivism is wrong. The University of Illinois Chicago, Chicago, IL.
- Talhelm, T. (2015, September). Evidence that analytic thinkers use more nouns. Fudan University, Shanghai, China.
- Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2015, May).

The Rice Theory of Culture. Khush Symposium, University of California Davis.

Talhelm, T., Oishi, S., & Khanna, D. (2015, March). The Rice Theory of Culture: New Findings from India. International Convention of Psychological Science, Amsterdam, Netherlands.

Talhelm, T., Oishi, S., & Khanna, D. (2015, February). The Rice Theory of Culture: New Findings from India. Society for Personality and Social Psychology, Long Beach, CA.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, April). The Rice Theory of Culture. Center for Culture, Mind, and the Brain, University of Michigan.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, October). The Rice Theory of Culture. George Washington University, Washington DC.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, September). The Rice Theory of Culture. University of Pennsylvania, Philadelphia, Pennsylvania.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, August). The Rice Theory of Culture. Fudan University Economics Department, Shanghai, China.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, July). The Rice Theory of Culture. The Chinese Academy of Sciences, Beijing, China.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, July). The Rice Theory of Culture. The Shanghai Foreign Correspondents Club, Shanghai, China.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, June). The Rice Theory of Culture. Beijing Normal University, Beijing, China.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, April). The Rice Theory of Culture. Center for Chinese Studies, University of Michigan.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2014, March). The Rice Theory of Culture. East Asia Center Lecture Series, University of Virginia.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2013, December). The Rice Theory of Culture in Everyday Life. Student Choice Colloquium, University of Virginia.

Talhelm, T., Zhang, X., Oishi, S., Chen, S., Duan, D., Lan, X., & Kitayama, S. (2013,

August). The Rice Theory of Culture. Presentation at Microsoft Campus, Beijing, China.

Talhelm, T., Miao, F., & Oishi, S. (2011, May). Movers think more analytically, more "American." LIFE Institute, Ann Arbor, Michigan.

Talhelm, T., Miao, F., & Oishi, S. (2011, January). Liberals see the world in pieces: Evidence for a link between politics and thought. Society for Personality and Social Psychology, San Antonio, Texas.

Talhelm, T. & Schwarz, N. (2007, April). Perceptual Fluency and the Status-Quo Bias in Moral Decision-Making. Senior Research Symposium. University of Michigan UROP Spring Research Symposium.

Miyamoto, Y., Talhelm, T., & Nisbett, R. E. (2006, January). A Meta-Analytic Review of Cultural Differences in Cognitive Processes. Poster presentation at Conference of Society for Personality and Social Psychology.

Talhelm, T. (2005, September). The Effectiveness of Poverty Reduction and Education Programs. Poster presentation at the University of Michigan Community-Based Research Symposium.